

DAMIR PLEŠKO



PMO Director– Background in electrical engineering and computer science. Over twenty years of experience in ICT leading world company ORACLE on EMEA (Europe, Middle East and Africa) and Global positions. Held various roles, including Critical Accounts Management, Top Account Management and Business Operations Management.

Personal

- ◇ Address: Kvintička 11, 10000 Zagreb, Croatia / Vorgartenstraße 223A 2/44
Wien, 1020, Austria
- ◇ Tel: +385 99 6596 643 email: damir.d.plesko@google.com
- ◇ Birth date: 18.03.1966. Zagreb, Croatia
- ◇ Nationality: Croat; Citizenship: Croatian
- ◇ <https://www.linkedin.com/in/damir-plesko-1b554613/>

Education

- ◇ Faculty of Electrical Engineering and Computing, University of Zagreb, Croatia

Objective

- ◇ Verso-Altima Group - Project Management Office Director and Executive Board member – International
Responsible for all projects and internal procedures (over 10M Eur/Y)
- ◇ Verso-Altima Group - Project Manager – International
Responsible for Project Management for telecommunication billing systems implementations
- ◇ Oracle Critical Top Account Manager - Europe, Middle East, Africa
Responsible for Raiffeisen bank - Global
- ◇ Oracle Principal Critical Account Manager - Europe, Middle East, Africa
Responsible for management of critical Customers and Top Accounts situations, including high profile executive escalations. Coordination of resources and formulation of clear action plans to bring about timely resolution of issues directly impacting customer's ability to implement and manage the Oracle suite of products.

- ◇ Oracle Customer Support Business Operations – Global
Primarily responsible for the data reporting and metrics, participating or leading internal Projects and Programs and applying the best practices of Project and Program Management across Oracle Customer Support organization.

- ◇ Oracle Customer Support Business Operations - Europe, Africa, Australia/Pacific, Asia
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Certifications

- ◇ Prince2 Foundations
- ◇ Scrum Alliance – CSM (Certified Scrum Master)
- ◇ SAP Sales Executive
- ◇ Oracle certifications

Relevant Projects

- X Croatian Post (2022-)
 - ◇ Project Manager Director, E-commerce implementation projects based on SAP (Hybris, CC)
- X Telekom Telia Lithuania (2021-)
 - ◇ Project Manager Director, Software implementation projects based on SAP
- X HT Eronet Bosnia and Hercegovina (2019)
 - ◇ Project Manager Director, Postpaid system implementation based on SAP technologies
- X Telekom Slovenija (2017)
 - ◇ Project Manager Director, E-commerce implementation projects based on SAP (Hybris, CC)
- X HT Eronet Bosnia and Hercegovina (2017)
 - ◇ Project Manager, Telco prepaid system implementation based on SAP technologies
- X ORACLE (2013)
 - ◇ Project Manager, Critical Accounts Corporate Portal
- X ORACLE (2013-2016)
 - ◇ Top Account manager, RBA Global – Software and Hardware implementation projects

X ORACLE (2012-2016)

◇ Critical Accounts Manager – Resolving Critical Projects

- Abu Dhabi Systems and Information Centre - UAE
- Chalhoub Group - UAT
- Dubai Petroleum Establishment - UAE
- Emirates Integrated Telecommunication Company PJSC - UAE
- ETISALAT - UAE
- First Gulf bank - UAE
- H.H. THE RULERS COURT/GOVERNMENT DUBAI - UAE
- Iffcotech Limited - UAE
- Interserve Overseas Limited (MTN Uganda) - Uganda
- Koç Üniversitesi - Turkey
- Ministry of Finance and Economic Development (MOFED) /State Informatics Limited (SIL) - Mauritius
- MOBILE TELEPHONE SYSTEMS COMPANY (ZAIN) - Kuwait
- Mubadala Development Company PJSC Gulf Bank – UAE
- NATIONAL BANK OF EGYPT - Egypt
- OTE - Greece
- POWSZECHNY ZAKŁAD UBEZPIECZEŃ SA. - Poland
- Rand Merchant Bank Ltd a division of First Rand Bank Ltd - South Africa
- Rostelecom - Russia
- Safaricom Limited - Kenya
- SAUDI AGRICULTURAL AND LIVESTOCK INVESTMENT CO – SALIC – Saudi Arabia
- Saudi Arabian Mining Co. (MA'ADEN) – Saudi Arabia
- Slovak Telekom, a.s. – Slovakia
- Telkom South Africa (SOC) Limited – South Africa
- Video International - Russia
- WesBank division of FirstRand Bank Ltd - South Africa

Lecturer

- ◇ PMI Conference Zagreb– (Cultural differences) 2020
- ◇ RIT Pristina – (PMI Agile Methods) 2019
- ◇ PMI Osijek (Project Management and Artificial Intelligence) 2019
- ◇ PMI Osijek (Increase efficiency) 2017

- ◇ HROUG (Croatian Oracle Users Group) 2011
- ◇ LOUG Vilnius (Lithuania Oracle Users Group) 2010
- ◇ FER Zagreb (Guest Lecturer – Databases) 2009
- ◇ CAIRO Egypt (Business Processes) 2008

Awards

- ◇ FY18 SAP Quality award CE (Central and eastern Europe) Silver medal – Slovenian Telekom – implementation project
- ◇ FY17 PMI – Finalist Croatian Project manager of the year
- ◇ FY14 ORACLE Annual Service Award – The Best EMEA Critical Accounts Manager
- ◇ FY14 ORACLE The Best Top Account Team Austria – Team member RBA

Languages

- ◇ ENGLISH – Professional working proficiency
- ◇ CROATIAN – Native
- ◇ SERBIAN – Full professional proficiency
- ◇ BOSNIAN - Full professional proficiency
- ◇ MONTENEGRIAN - Full professional proficiency
- ◇ GERMAN - Limited professional proficiency
- ◇ SLOVENIAN - Limited professional proficiency
- ◇ MACEDONIAN - Limited professional proficiency